

- ☐ **Your bank balance in QuickBooks doesn't match your actual bank**
If reconciliations are behind, nothing downstream can be trusted.
- ☐ **"Undeposited Funds" has money sitting in it from months ago**
A classic sign payments were recorded but never matched to deposits.
- ☐ **You see negative numbers where they shouldn't be**
Negative payroll liabilities or negative loan balances mean something was entered wrong.
- ☐ **"Opening Balance Equity" has a balance**
This account should be zero; a balance means setup was never finished.
- ☐ **Big amounts sit in "Uncategorized Expense" or "Ask My Accountant"**
These are IOUs to your future self, and they're overdue.
- ☐ **Accounts receivable shows invoices you know were paid**
Customers paid, but QuickBooks doesn't know it.
- ☐ **Duplicate transactions from the bank feed**
Happens when transactions are added AND manually entered; inflates income or expenses.
- ☐ **Payroll liabilities don't match what you actually owe**
The scariest one — tax agencies don't accept "QuickBooks said so."
- ☐ **Your P&L shows wild swings you can't explain**
Real businesses are lumpy, but you should be able to say why.
- ☐ **You avoid opening QuickBooks**
Honest one. If the file stresses you out, it's a sign it stopped being a tool and became a chore.

0–2 checks: you're in good shape. 3–5: worth a cleanup before tax season. 6+: please stop reading and call us.

Checked 3 or more? Let's talk before it gets more expensive to fix.

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